

# DLG Certified Quality

Added Value Across All Channels

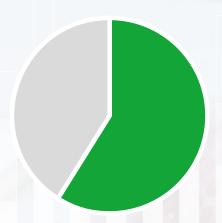


## Convincing Facts

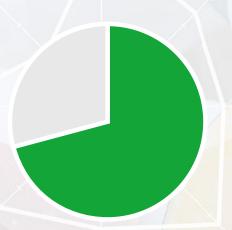
Strong display on the shelf - Perceived added value - Eye-catching feature



70 % of consumers are familiar with the distinction "DLG certified quality". It's linked to a positive image.



59%
look for an expert seal of approval for taste.



71 % look for an expert seal of approval for high quality.



Greater willingness
to buy and pay
a premium if
"DLG certified quality".



Source: B2con, Prof. Buxel, 2022

# Strong Communication Design



NEW: Unified quality label "DLG certified quality"



International symbol of quality



**Recognition value** 



Timeless design – easy integration in packaging and promotional materials

Can be combined with other labels and awards as required

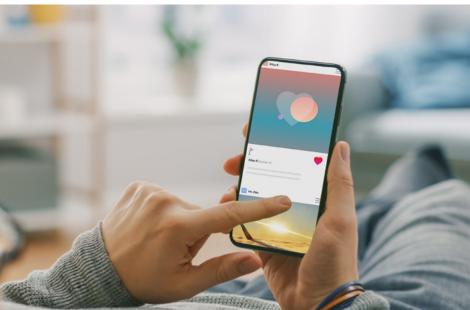


## 1 Medal – 10 ways to get the message across



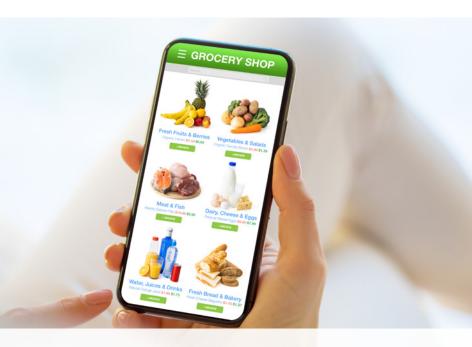
**Press** 

Image in consumer and trade press



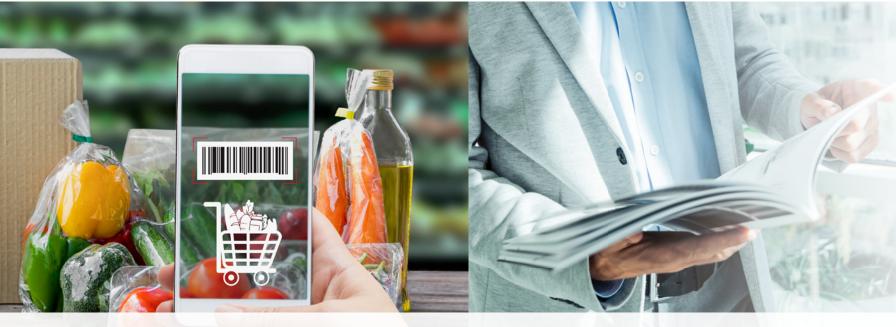
**Social Media** 

Story telling on all channells (YouTube, Instagram, Facebook, LinkedIn)



Internet

Homepage, product info, campaigns



In Shopping Apps

Quality in a nutshell



Persuasive argument for quality



On the Shelf

Strong display in category management

#### At the Counter

Quality label also for counter goods

#### Special Placements

Story telling at POS



In Direct Marketing

Regionality, individuality, enjoyment



#### In Export

Tested quality in Germany



## Quality Push for All Products





















- Assortment classics
- Top seller
- Spotlight products
- Regional specialities

- Craftsmanship
- New stars
- Innovations
- Export procucts



#### Current quality guides

Awarded the Bundesehrenpreis (German National Award of Honour) of the BMLEH (German Federal Ministry of Food and Agriculture) for the best test results in the DLG quality tests of a year

#### Long-standing quality all-rounders

Award for long-term product quality

#### Experts for regional and handcrafted products

With certificate and medal directly at the POS

#### Assortment specialists

Special awards across several quality tests

## Guide for food experts











### Overview of Award

#### DLG certified quality in gold

Annual award for food and beverages.

#### DLG anually certified

For products that receive a medal annually.

#### **DLG** classics

For products that have successfully participated in the DLG tests for at least 5 consecutive years.

#### DLG claims

For special features or product promises.









#### Without the addition of

- ✓ flavour enhancers✓ conservation agents
- ✓ artificial aromas

DLG Control-No. 0000



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